

# Ourania Efraimoglou

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## Education

<b>University of California, Los Angeles</b> , BSc Economics Major, Mathematics Minor	2021 – 2025
<b>Hellenic American Educational Foundation, Athens College</b> (Greece), International Baccalaureate	2019 – 2021

## Work Experience

<b>Foundation of the Hellenic World (FHW)</b> , External Partner	2018 – Present
<ul style="list-style-type: none"><li>Evaluating and assessing exhibitions and augmented reality films to be licenced by the Foundation</li></ul>	
<b>National Hellenic Student Association (NHSA)</b> , Regional Director of the West Coast	2024 – Present
<ul style="list-style-type: none"><li>Managing both internal and external relations with member chapters</li><li>Organizing networking, educational, social events and conferences across North America</li><li>Successfully expanded regional outreach and achieved the highest member engagement ever</li></ul>	
<b>Foundation of the Hellenic World USA (FHW USA)</b> , Board Member, General Secretary	2024 – Present
<ul style="list-style-type: none"><li>Founding member responsible for the development of the non-profit's charter in the United States, including governance, strategic planning, and outreach initiatives</li></ul>	
<b>OpenBet</b> , Data Scientist and Sports Modelling Intern	2023
<ul style="list-style-type: none"><li>Analysed extensive datasets from sports matches and developed betting models to improve performance of the company's algorithm</li></ul>	
<b>Athens Stock Exchange</b> , Listing and Trading Intern	2022
<ul style="list-style-type: none"><li>Evaluated financial data for firms aspiring to enter the stock market</li><li>Trained on a program simulating exchanges in the stock market</li></ul>	
<b>American – Hellenic Chamber of Commerce</b> , Research Analyst Intern	2021
<ul style="list-style-type: none"><li>Collected data, ran statistics to examine the adaptation of the Chamber and the Greek educational community to COVID-19 constraints</li></ul>	
<b>Greek National Chamber Network of Women Entrepreneurs</b> , Volunteer and Team Leader	2020 – 2021
<ul style="list-style-type: none"><li>Led team of volunteers to provide essential support to small business owners navigating pandemic related disruptions</li></ul>	
<b>Metlen Energy &amp; Metals SA</b> , Strategy and Operations Intern	2019
<ul style="list-style-type: none"><li>Conducted market research on the competition in the energy market</li><li>Analysed market trends and industry dynamics to develop strategic insights</li></ul>	

## Extracurricular Activities & Courses

<b>UCLA Social Enterprise Academy</b> : Consultant of Waymakers, non-profit organization	2025 – Present
<ul style="list-style-type: none"><li>Developing comprehensive business plan, including revenue streams, financial projections, operational strategies, risk assessment</li><li>Conducting primary and secondary research to identify opportunities aligned with the non-profit's mission</li><li>Providing data driven recommendations to enhance Waymakers' sustainability and long term growth</li></ul>	
<b>UCLA Hellenic Students' Society (HSC)</b> , Founder – President	2022 – Present
<ul style="list-style-type: none"><li>Founded an inclusive society for all Greek and Cypriot students to organise events and connect</li></ul>	
<b>Coursera</b> : How to create a program evaluation for your non-profit	2024
<b>European Institute of Innovation and Technology (EIT) Digital</b> : Business Implications of AI	2023
<b>Care and Cure Oncology Center</b> , Volunteer Mentor	2019 – 2022
<ul style="list-style-type: none"><li>Offer psychological assistance to teenage cancer patients to ease their treatment and recovery</li></ul>	
<b>Vodafone</b> : "Code Like a Girl"	2020
<ul style="list-style-type: none"><li>Coding in HTML, JavaScript, CSS</li></ul>	

## Achievements

<b>Member of National Honour Societies ALD   PES at UCLA</b>	2021 – Present
<b>Vlachakis – Hanks Undergraduate Scholarship (UCLA)</b>	2024
<ul style="list-style-type: none"><li>Award for exemplary leadership in Hellenic causes and community empowerment</li></ul>	
<b>Vodafone's "Best Website Developed"</b>	2020
<ul style="list-style-type: none"><li>Created a website to raise awareness about the BLM and won 1st place amongst 63 contestants</li></ul>	

## Publications

"We are the future we build today" (liberal.gr)	2020
<ul style="list-style-type: none"><li><a href="https://www.liberal.gr/apopsi/eimaste-mellon-poy-tha-ftiaxoyme-simera">https://www.liberal.gr/apopsi/eimaste-mellon-poy-tha-ftiaxoyme-simera</a></li></ul>	
"Smart economy to win over a generation" (liberal.gr)	2020
<ul style="list-style-type: none"><li><a href="https://www.liberal.gr/apopsi/exypni-oikonomia-gia-na-kerdisoyme-mia-genia">https://www.liberal.gr/apopsi/exypni-oikonomia-gia-na-kerdisoyme-mia-genia</a></li></ul>	

## Languages & Computer Literacy

Greek: Native Speaker, English: Fluent, German: B1 Certificate  
Python, C++